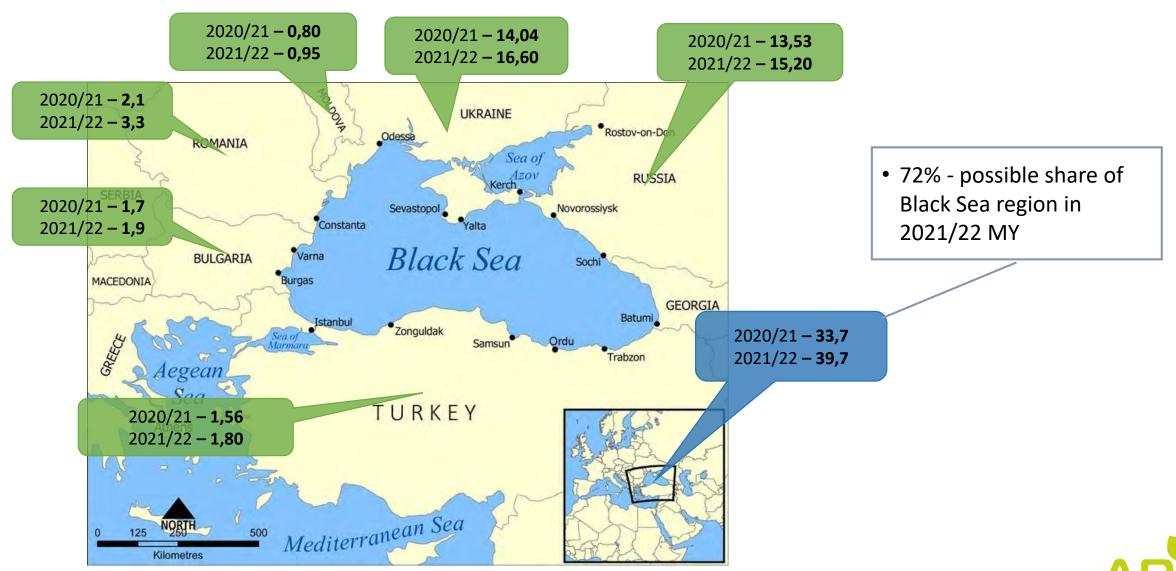


Key trends of Ukrainian oilseed market and prospects of 2021/22 MY

Svetlana Kyrychok, Oilseeds market analyst APK-Inform Agency

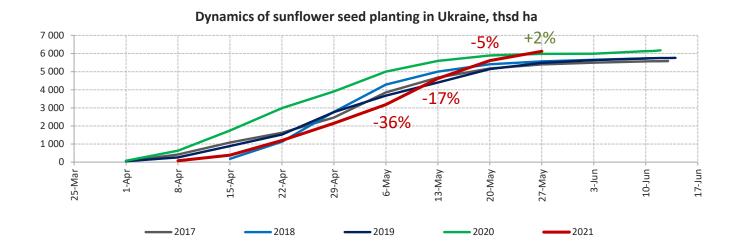
Production of sunflower seed in Black Sea region, million tonnes

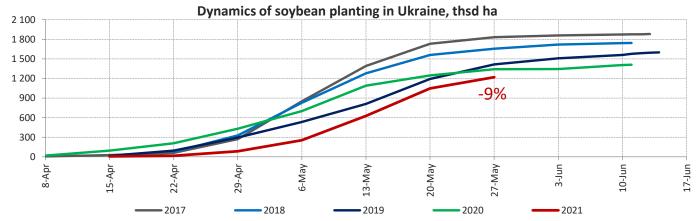


Balance of the key oilseeds and sunflower oil in Ukraine

thsd tonnes

	19/20	20/21	21/22*				
Sunflower seed							
Production	16 104	14 040	16 599				
Processing	15 850	13 580	16 160				
Export	53	200	270				
Sunflower oil							
Production	7 027	5 903	7 093				
Export	6 632	5 380	6 683				
Soybean							
Production	4 619	3 408	3 855				
Processing	1 878	1 295	1 537				
Export	2 631	1 970	2 150				
Rapeseed							
Production	3 325	2 618	2 513				
Processing	394	248	274				
Export	2 891	2 400	2 210				
3 oilseeds in total							
Production	24 048	20 066	22 968				
Processing	18 122	15 123	17 972				
Export	5 574	4 570	4 630				

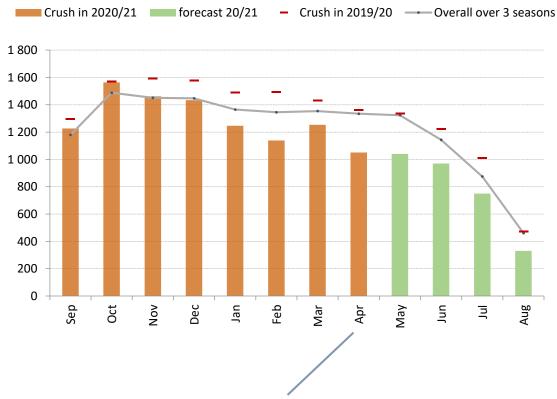




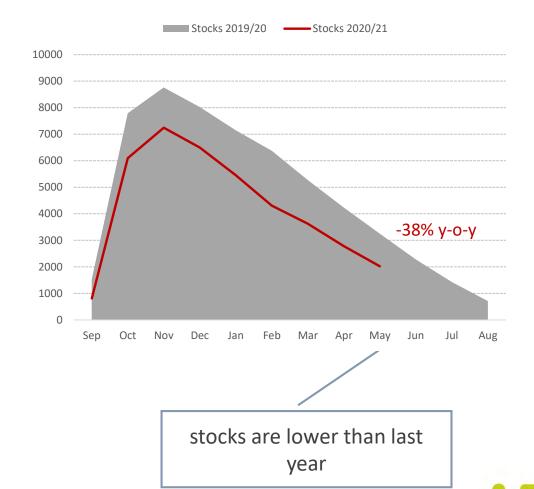


*Forecast Source: APK-Inform

Monthly dynamics of sunflower crush in Ukraine in 2020/21 vs 2019/20 and sunflower stocks, thsd tonnes

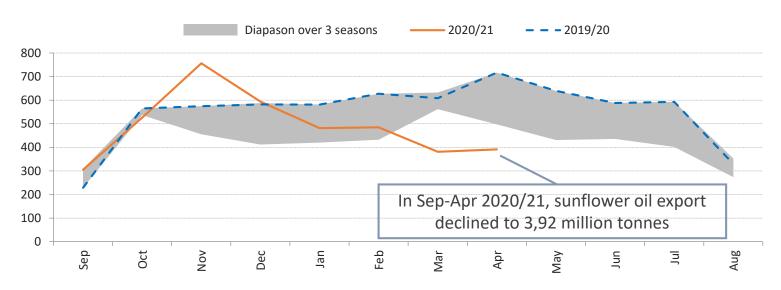


In Sep-Apr, sunflower seed processing increased by 12% compared to the same period of the last season

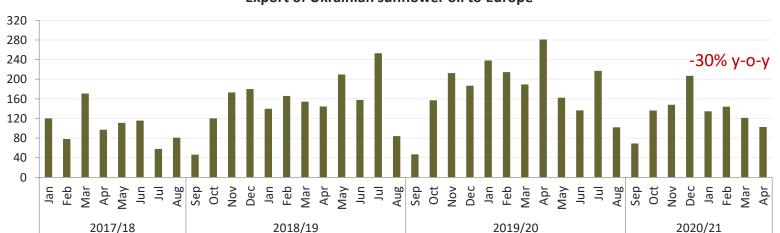


Monthly and seasonal dynamics of sunflower oil export, thsd tonnes

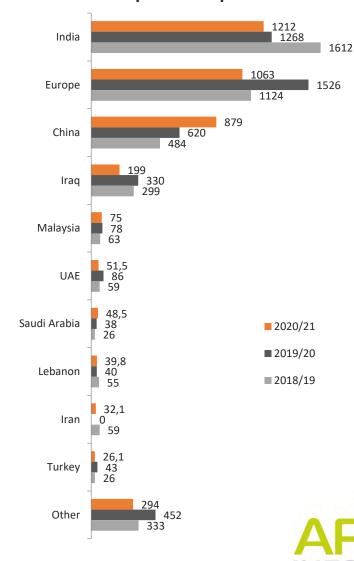
Sunflower oil export from Ukraine



Export of Ukrainian sunflower oil to Europe

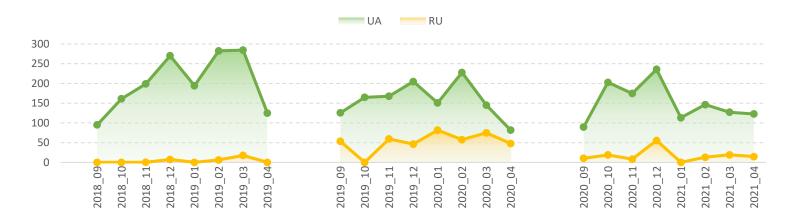


Sunflower oil export geography in September-April



Competition on the key importing markets of sunflower oil: Ukraine and Russia

Sunflower oil export to India, thsd tonnes



Sep-Apr export from Ukraine:

1.21 mln tonnes

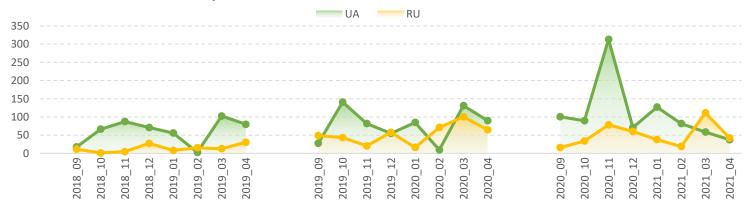
-4% y-o-y

Sep-Apr export from Russia:

139 thsd tonnes

-67% y-o-y

Export of sunflower oil to China, thsd tonnes



Sep-Apr export from Ukraine:

879 thsd tonnes

+42% y-o-y

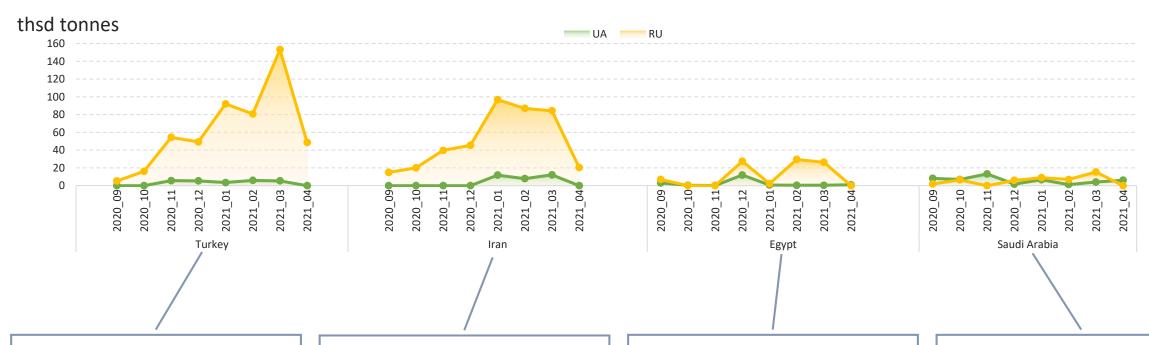
Sep-Apr export from Russia:

399 thsd tonnes

-6% y-o-y



Competition on the key importing markets of sunflower oil: Ukraine and Russia



Sep-Apr export from Ukraine:

26 thsd tonnes

-40% y-o-y

Sep-Apr export from Russia:

500 thsd tonnes

+25% y-o-y

Sep-Apr export from Ukraine:

32 thsd tonnes

+100% y-o-y

Sep-Apr export from Russia:

409 thsd tonnes

+38% y-o-y

Sep-Apr export from Ukraine:

18 thsd tonnes

-75% y-o-y

Sep-Apr export from Russia:

93 thsd tonnes

-57% y-o-y

Sep-Apr export from Ukraine:

49 thsd tonnes

+26% y-o-y

Sep-Apr export from Russia:

46 thsd tonnes

+12% y-o-y



Forecasts benchmark for sunflower production and sunflower oil trade in 2021/22, thsd tonnes

Sunflower seed crop in the key-producing countries, thsd tonnes

Sunflower seed	APK-Inform		USDA	
production	20/21	21/22	20/21	21/22
Ukraine	14 040	16 599	14 100	16 700
Russia	13 528	15 195	13 269	14 500
EU	n/a		8 850	10 000
Argentina			2 900	3 400
China			3 300	2 900
Turkey			1 560	1 800
Moldova			800	950
Kazakhstan			844	900
World			49 697	54 915

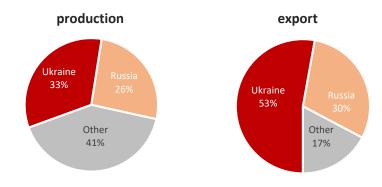
Sunflower oil: global export forecast

Sunflower oil	APK-Inform		USDA	
export	20/21	21/22	20/21	21/22
Ukraine	5 380	6 683	5 380	6 400
Russia	2 980	3 780	3 000	3 350
Turkey			700	750
EU	n/a		700	750
Argentina			600	645
World			11 098	12 646

Sunflower oil: global import forecast

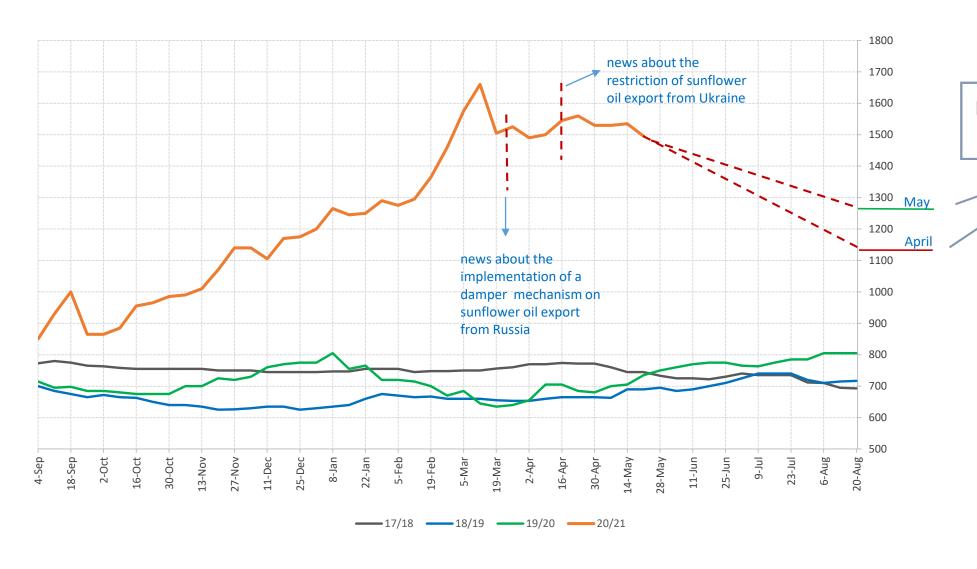
Sunflower oil import	USDA		
	20/21	21/22	
India	2 250	2 500	
EU	1 625	2 000	
China	1 700	2 000	
Turkey	800	850	
Iran	610	615	
Iraq	450	600	
Egypt	320	350	
World	10 065	11 521	

Share of Ukraine and Russia in global production and export of sunflower oil in 21/22 MY





Dynamics of the average bid prices of Ukrainian sunflower oil FOB, USD/t



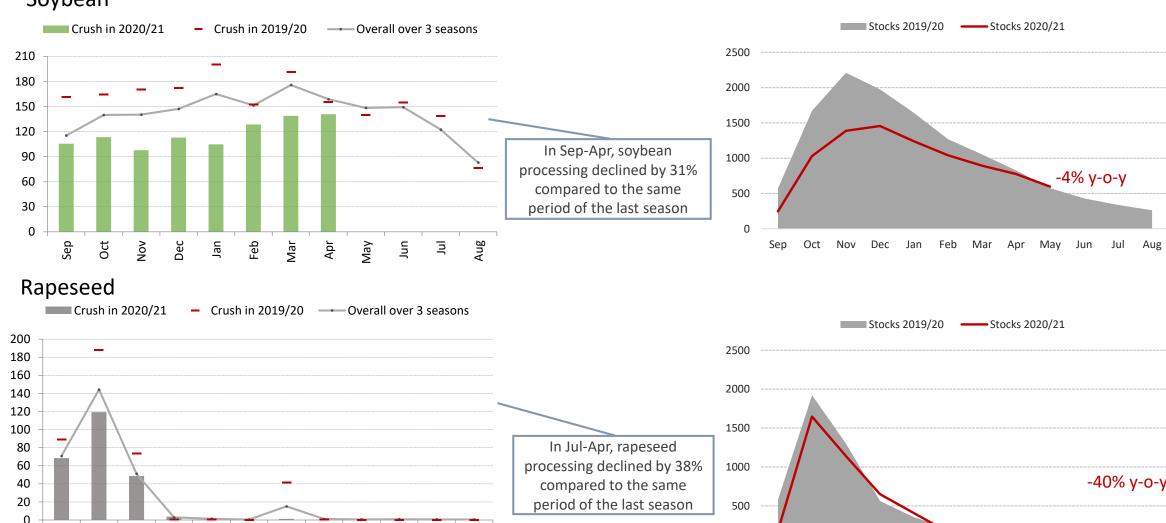
Forward prices of new-crop oil



Monthly dynamics of alternative oilseed crops processing in Ukraine in 2020/21 vs 2019/20 and stocks, thsd tonnes

Мау

Soybean



Feb

Mar

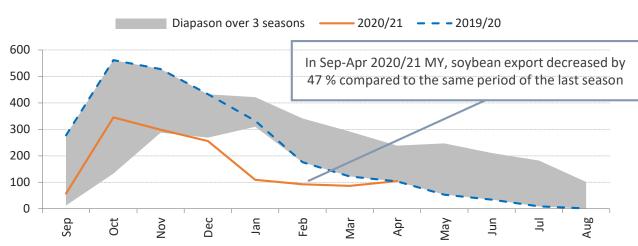
Oct Nov

Dec

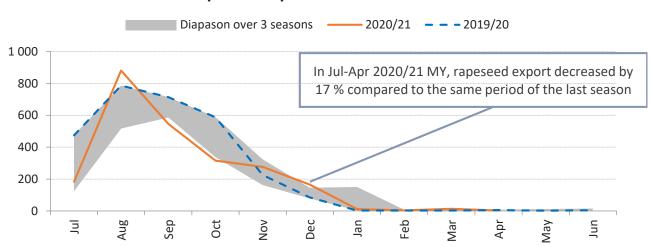
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Monthly and seasonal export dynamics of alternative oilseed crops, thsd tonnes

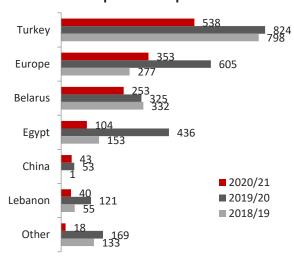
Soybean export from Ukraine



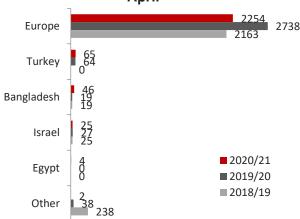
Export of rapeseed from Ukraine



Soybean export geography in September-April



Rapeseed export geography in July-April





Risk factors for sunflower oil trade in next months

- deficit of sunflower oil offers in the key producing countries amid the lack of sunflower seed for processing to cover the consumption needs until the end of 20/21 MY;
- high demand for soybean from China amid the recovering of swine industry;
- high global export of soybean and rapeseed;
- expected delay of sunflower seed harvesting campaign in 2021 due to the late planting;
- uncertanties regarding the quality of sunflower seed crop of the harvest-2021;
- possible further state regulations on the market;
- recovering of Indian demand in 21/22 MY;
- oil and biofuel markets development, price movements.

- higher sunflower seed and soybean production in Black Sea region in 2021;
- growing oilseed processing in the key sunflower seed producing countries in 21/22 MY;
- higher global production and export of palm oil in 21/22 MY;
- moderate demand for sunflower oil from India due to the spread of COVID-19.



Thank you for attention!



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